

HENKEL INTERNSHIP AS NATIONAL ACCOUNT MANAGER ASSISTANT

At Henkel, you can be a game changer and craft your career. Unleash your entrepreneurial spirit by bringing your ideas to life within a global team. Our leading brands and technologies, along with our high-performing businesses will provide you with countless opportunities to develop your skills and explore new paths. Your career at Henkel will contribute to a more sustainable future, while you grow within our vibrant, diverse culture of trust and belonging. If you're up for challenging the status quo, join our team of pioneers and make your mark on the future with us.

Do you dare to make an impact?

YOUR ROLE

- Define and implement promotional and assortment strategies on assigned customers.
- Conduct regular analysis on competition assortment and promotions
- Build and maintain strong relationships with customers
- Liaise with Sales, Marketing and other business support departments to set and implement strategies and actions on customers
- Develop special projects to further develop business with customers.
- Learn from the sales team and contribute to growth of it
- Conduct regular analysis and monitoring activities on Sales volume, Profitability and Sell out results (trends, market shares, etc.)

YOUR SKILLS

- Excellent graduate/Master degree in Economics or Business Administration
- Excellent knowledge of English and Italian language is necessary
- Very good command of MS Office is required (especially Excel and Power Point)
- Entrepreneur with a commercial attitude and analytical power
- Work with spirit of enthusiasm, teamwork, cooperation
- Demonstrated ability to multitask and prioritize